

10th Maastricht Behavioral and Experimental Economics Symposium - Theory and Experiments (M-BEES 2017)
&
3rd Maastricht Behavioral Economic Policy Symposium (M-BEPS 2017)
 Program (page 1 of 3)

M-BEES (Tuesday, June 6, 2017)

| | | | | | | |
|------------------|---|---------------|-----------|-------------------------|---|---|
| 09:00 - 09:15 | Opening Address (Aula) | | | | | |
| 09:15 - 10:15 | Keynote Lecture (Aula) - Marie Claire Villeval (University of Lyon) Loss Aversion and Dishonesty | | | | | |
| 10:15 - 10:45 | Coffee Break (Foyer) | | | | | |
| 10:45 - 12:00 | Parallel Sessions 1 | | | | | |
| Macro Experiment | A0.23 | 10:45 - 11:10 | Katrin | Gödker | University of Hamburg | All That Glitters is Not Gold: Asymmetric Investor Attention in the Stock Market |
| | | 11:10 - 11:35 | Anita | Kopanyi-Peuker | University of Amsterdam | Are sunspots effective in a big crowd? - Evidence from a large-scale bank run experiment |
| | | 11:35 - 12:00 | Luba | Petersen (*) | Simon Fraser University | Coordinating expectations through central bank projections |
| Eyetracking | A0.24 | 10:45 - 11:10 | Jan | Hausfeld | GS of Decision Sciences at the University of Konstanz | Strategic Gazing: An Interactive Eye-Tracking Study |
| | | 11:10 - 11:35 | Luca | Polonio | University of Trento | Testing the level of consistency between choices and beliefs using eye-tracking |
| | | 11:35 - 12:00 | Pedro | Robalo (*) | Max Planck Institute for Research on Collective Goods | Eye-tracking Bayes: an Experiment on Belief Updating |
| Lying | H0.04 | 10:45 - 11:10 | Zvonimir | Bašić | Bonn Graduate School of Economics | The Influence of Self and Social Image Concerns on Lying |
| | | 11:10 - 11:35 | Helena | Forwagner | University of Innsbruck | Incentives for Dishonesty: An experimental study with internal auditors |
| | | 11:35 - 12:00 | Quazi | Shahriar (*) | San Diego State University | Deception: The Role of Uncertain Consequences |
| Bargaining | H0.06 | 10:45 - 11:10 | Aaron | Kamm | New York University Abu Dhabi | What Causes Gamson's Law? Experimental Evidence on Coalitional Bargaining and Commitment |
| | | 11:10 - 11:35 | Stephan | Müller | University of Göttingen | Do Gender Differences in Competitiveness Predict Bargaining Behavior? |
| | | 11:35 - 12:00 | Anna | Merkel (*) | Heidelberg University | Legislative Bargaining with Subjective Claims |
| Gender | Aula | 10:45 - 11:10 | Jingnan | Chen | University of Exeter | Gender Composition, Stereotype and the Contribution of Ideas |
| | | | Maria | Cubel | Brunel University | Gazes and Numbers: An Experiment on Strategic Sophistication and Gender Biases |
| | | 11:10 - 11:35 | Ghida | Karbala | Göttingen University | Intrinsic Value of Decision Making: Evidence from a Charitable Giving Experiment in Egypt |
| | | | Peter | Katuscak | RWTH Aachen university | Gender, Risk Aversion and Framing |
| | | 11:35 - 12:00 | Holger | Rau | University of Mannheim | Gender Differences in Competitive Positions: Experimental Evidence on Job Promotion |
| | | | Krisztina | Timko (*) | University of Helsinki | On the Effectiveness of Elected Male and Female Leaders and Team Coordination |
| 12:00 - 13:30 | Lunch Break (Foyer) | | | | | |
| 13:30 - 14:45 | Parallel Sessions 2 | | | | | |
| Markets | A0.23 | 13:30 - 13:55 | Marco | Mantovani | University of Milan Bicocca | Beliefs, risk aversion and herding in experimental prediction markets |
| | | 13:55 - 14:20 | Marco | Schwarz | University of Munich | The Timing of Choice-Enhancing Policies |
| | | 14:20 - 14:45 | Suren | Vardanyan (*) | CERGE-EI | Contagion in Experimental Financial Markets |
| Overconfidence | A0.24 | 13:30 - 13:55 | Stephen | Cheung | The University of Sydney | True Overconfidence, Revealed through Actions: An Experiment |
| | | 13:55 - 14:20 | Mira | Fischer | University of Cologne | On big fish and little ponds: Relative ability, salience of ability tracking, and confidence |
| | | 14:20 - 14:45 | Kerstin | Grosch (*) | University of Goettingen | Contract compliance under biased expectations |
| Communication | H0.04 | 13:30 - 13:55 | Leonie | Gerhards | University of Hamburg | Pre-vote communication and group conflict: Deliberation versus top-down communication |
| | | 13:55 - 14:20 | Mehmet | Gurdal | Bogazici University | Cheap Talk with Two Senders |
| | | 14:20 - 14:45 | Isabel | Marcin (*) | University of Heidelberg | Communication is More than Information Sharing: The Role of Knowledge |
| Finance | H0.06 | 13:30 - 13:55 | Erwin | Amann | University of Duisburg-Essen | An experimental approach to understand risk taking before and after an income shock |
| | | 13:55 - 14:20 | Andreas | Ortmann | University of New South Wales | Suspicious Minds (can stimulate engagement with retirement saving) |
| | | 14:20 - 14:45 | Alexander | Vostroknutov (*) | University of Trento | Structural Estimation of Past and Future Regret Preferences in an Optimal Stopping Experiment |
| Education | Aula | 13:30 - 13:55 | Igor | Asanov | University of Kassel | Confidence, Confidence Training and Entrepreneurial Behavior: Field Experiment |
| | | | Eva | Berger | Johannes Gutenberg University of Mainz | Computer-based Working Memory Training in Primary Schools: Evidence from a Large-Scale Randomized Controlled Trial |
| | | 13:55 - 14:20 | Lelys | Dinarte | Pontifical Catholic University of Chile | Peer effects in After-School Programs: Experimental evidence from El Salvador |
| | | | Henning | Mueller | University of Mainz | Self-Regulation Training, Labor Market Reintegration of Unemployed Individuals, and Locus of Control – Evidence from a Natural Field Experiment |
| | | 14:20 - 14:45 | Alex | Wong | Lingnan University | Student assessment, parent-teacher communication, and academic performance: Experimental evidence from rural China |
| | | | Francesca | Pancotto (*) | University of Modena and Reggio Emilia | Reflectivity reduces pro-sociality but only among strategic subjects |

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14:45 - 15:15 Coffee Break (Foyer)

| | | Parallel Sessions 3 | | | | |
|-----------------------------------|-------|---------------------|----------|---------------------------|--------------------------------------|---|
| Voting and Social Decision-Making | A0.23 | 15:15 - 15:40 | Hande | Erkut | Maastricht University | Valuation of pain for self and others |
| | | 15:40 - 16:05 | Andrea | Robbett | Middlebury College | Partisan Bias and Expressive Voting |
| | | 16:05 - 16:30 | Tobias | Ruof (*) | Maastricht University | The effect of group interaction on overconfidence and belief updating |
| Auctions and Contests | A0.24 | 15:15 - 15:40 | Florian | Morath | Goethe University Frankfurt | Escalation in dynamic conflict: On beliefs and selection |
| | | 15:40 - 16:05 | Marion | Ott | RWTH Aachen University | Declining Prices Across Second-Price Reverse Auction Formats |
| | | 16:05 - 16:30 | Philipp | Reiss (*) | Karlsruhe Institute of Technology | Opportunity cost, inattention and the bidder's curse |
| Social Preferences | H0.04 | 15:15 - 15:40 | Florian | Engl | University of Cologne | A Theory of Causal Responsibility Attribution |
| | | 15:40 - 16:05 | Tobias | König | Humboldt University/ SSC Berlin | Welfare stigma in the lab: Evidence of social signaling |
| | | 16:05 - 16:30 | Antoni | Rubi-Barceló (*) | Universitat de les Illes Balears | Dissecting beliefs using a large scale experiment |
| Risk Preferences | H0.06 | 15:15 - 15:40 | Andre | Hofmeyr | University of Cape Town | Risk preferences, time preferences and smoking behaviour |
| | | 15:40 - 16:05 | Peter | Wakker | Erasmus University Rotterdam | Measuring Ambiguity Attitudes for all (Natural) Events |
| | | 16:05 - 16:30 | Jana | Willrodt (*) | University of Bonn | Optimism, Risk Beliefs, and Risk Preferences |
| Incentives I | Aula | 15:15 - 15:40 | Pablo | Hernandez-Lagos | New York University Abu Dhabi | Do people who care about others cooperate more? Experimental evidence from relative incentive pay |
| | | 15:40 - 16:05 | Levent | Neyse | Kiel Institute for the World Economy | Income Inequality and Risk Taking: The Impact of Social Information |
| | | 16:05 - 16:30 | Hannah | Schildberg-Hörisch | DICE, University of Düsseldorf | Looking at the Bright Side: The Motivation Value of Overconfidence |
| | | 16:05 - 16:30 | Victoria | Valle Lara | University of Lausanne | Conflict and the Design of Optimal Contracts |
| | | | Timo | Vogelsang (*) | University of Cologne | Time is (not) Money- Incentive Effects of Time-Off Bonuses |

16:30 - 17:00 Coffee Break (Foyer)

17:00 - 18:00 **Keynote Lecture (Aula) - Michael Woodford (Columbia University)**
Risk Attitude as a Perceptual Bias

19:00 - 22:00 Social Dinner (Restaurant Petit Bonheur)

(*) The last presenter of a session is also the chair of the respective session.



This event is supported by KNAW, SWOL, and Maastricht University (Department of Economics, SBE, and GBSE).

Organizers
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M-BEPS (Wednesday, June 7, 2017)

| | | | | | | | |
|---|--|-------|---------------|-----------|---------------------|--|--|
| 09:00 - 10:00 | Keynote Lecture (Aula) - Oriana Bandiera (London School of Economics) Social Incentives in Organisations | | | | | | |
| 10:00 - 10:30 | Coffee Break (Foyer) | | | | | | |
| 10:30 - 11:45 | Parallel Sessions 4 | | | | | | |
| | Nudging | A0.23 | 10:30 - 10:55 | Katja | Fels | RWI - Leibniz Institute of Economic Research | Present Bias and Nudges - Field Evidence From a MOOC |
| | | | 10:55 - 11:20 | Piero | Ronzani | Dept. of Econ and Management, University of Trento | Moving beyond the stigma: self-affirmation reduces loss aversion in decision-making among the poor |
| | | | 11:20 - 11:45 | Arne | Weiss (*) | University of Oldenburg | Using Behavioral Insights to Decrease Non-Payment for Water |
| | Cooperation | H0.06 | 10:30 - 10:55 | Pietro | Battiston | Sant'Anna School of Advanced Studies | When the two ends meet: an experiment on cooperation and social capital |
| | | | 10:55 - 11:20 | Fortuna | Casoria | Maastricht University | Do Investments Improve Cooperation? |
| | | | 11:20 - 11:45 | Andis | Sofianos (*) | University of Warwick | Intelligence, Personality, and Gains from Cooperation in Repeated Interactions |
| | Development Economics and Taxes | Aula | 10:30 - 10:55 | Anett | John | CREST Paris & University of Oxford | Maintaining Repayment Discipline While Reducing Peer Pressure in Microfinance: Repayment Flexibility vs Social Insurance |
| | | | 10:55 - 11:20 | Sebastian | Schneiders | University of Cologne | Self-Affirmation and Productivity: A Field Experiment in Rural Namibia |
| | | | 11:20 - 11:45 | Christian | Koch (*) | New York University Abu Dhabi | The Ghost of Institutions Past: Tax Evasion and Asymmetric Path Dependence |
| 11:45 - 12:45 | Lunch Break (Foyer) | | | | | | |
| 12:45 - 13:45 | Keynote Lecture (Aula) - Jonathan Meer (Texas A&M University) Impacts of the Minimum Wage on Skill Requirements: Evidence from Job Postings | | | | | | |
| 13:45 - 14:45 | Keynote Lecture (Aula) - Diana van Maasdijk (Equileap, Co-Founder & Executive Director) Equileap: Promoting Gender-Lens Investing to Accelerate Equality in the Workplace | | | | | | |
| 14:45 - 15:15 | Coffee Break (Foyer) | | | | | | |
| 15:15 - 16:30 | Parallel Sessions 5 | | | | | | |
| | Social Norms | A0.23 | 15:15 - 15:40 | Elwyn | Davies | University of Oxford | When No Bad Deed Goes Punished: Relational Contracting in Ghana versus the UK |
| | | | 15:40 - 16:05 | Gert-Jan | Romensen | University of Groningen | Tailored Feedback and Worker Green Behavior: Field Evidence from Bus Drivers |
| | | | 16:05 - 16:30 | Caroline | Stein (*) | University of Cologne | Do snitches get stitches |
| | Incentives II | H0.06 | 15:15 - 15:40 | Henrik | Zaubrecher | Maastricht University | Social Identity in the Lab: A Horse Race between Different Methods to Induce Social Identity |
| | | | 15:40 - 16:05 | Jonas | Radbruch | University of Bonn | Self-Selected Peers and Their Effects on Individual Performance |
| | | | 16:05 - 16:30 | Dirk | Sliwka (*) | University of Cologne | Performance Pay May Not Raise Performance – A Cautionary Tale Based On Evidence from Large Scale Field Experiments in a Retail Chain |
| | Bounded Rationality | Aula | 15:15 - 15:40 | Julia | Blasch | Vrije Universiteit Amsterdam | Investment Literacy and Choice of Electric Appliances: The Impact of Educational Programs and Online Support Tools |
| | | | 15:40 - 16:05 | Andreas | Grunewald | Goethe University Frankfurt | The Cognitive Foundations of Passive Choices |
| | | | 16:05 - 16:30 | Abigail | Hurwitz (*) | The Hebrew University of Jerusalem and COMAS | Anchoring and Status Quo Biases in Mandatory Annuity Laws |
| 16:30 - 17:00 | Coffee Break (Foyer) | | | | | | |
| 17:00 - 18:00 | Keynote Lecture (Aula) - James Andreoni (University of California, San Diego) Social Change and the Conformity Trap | | | | | | |
| 18:00 - 18:05 | Closing Address (Aula) | | | | | | |
| 18:30 - 20:30 | Reception (Thiessen Wijnkoopers) | | | | | | |
| (*) The last presenter of a session is also the chair of the respective session. | | | | | | | |
| This event is supported by KNAW, SWOL, and Maastricht University (Department of Economics, SBE, and GBSE). | | | | | | | |
| Organizers Arno M. Riedl (a.riedl@maastrichtuniversity.nl) Christina Rott (c.rott@maastrichtuniversity.nl) | | | | | | | |