

**Maastricht Behavioral and Experimental Economics Symposium (M-BEES 2019) & Maastricht Behavioral Economic Policy Symposium (M-BEPS 2019)**  
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**M-BEES (Monday, June 3, 2019)**

Opening Address (Aula)

Keynote Lecture (Aula) - **David Laibson** (Harvard University)  
**"TBA"**

Coffee Break (Foyer)

**Parallel Sessions 1**

Time	Topic	Session	Time	Name	Institution	Title	
10:45 - 12:00	Public Goods	H0.04	10:45 - 11:10	David	Kusterer	University of Cologne	Public Goods, Property Rights, and Investment Incentives: An Experimental Investigation
			11:10 - 11:35	Felix	Kölle	University of Cologne	Conditional Cooperation under the Shadow of the Future
			11:35 - 12:00	Peter	Bayer*	Université Grenoble Alpes	Best-Response Dynamics in Public Goods Games on Directed Networks
	Intertemporal Choice	H0.06	10:45 - 11:10	Arno	Apffelstaedt	University of Cologne	Time-Inconsistent Behavior in Social Dilemma Situations: The Role of Impure Altruism
			11:10 - 11:35	Andre	Hofmeyr	University of Cape Town	Addiction and Intertemporal Risk Attitudes
			11:35 - 12:00	Kirsten	Rohde*	Erasmus University Rotterdam	Intertemporal Correlation Aversion
	Voting	A1.22	10:45 - 11:10	Boris	Ginzburg	Universidad Carlos III de Madrid	Counting on My Vote Not Counting: Expressive Voting in Committees
			11:10 - 11:35	Bruno	Carvalho	Nova School of Business and Economics	Central Government Performance and Local Election outcomes: A randomised experiment
			11:35 - 12:00	James	Tremewan*	University of Auckland	Ambiguous Policy Promises
	Bounded Rationality	A1.23	10:45 - 11:10	Felix	Mauersberger	University of Bonn	Thompson Sampling: Endogenously Random Behavior in Games and Markets
			11:10 - 11:35	Alexia	Gaudeul	Georg-August-Universität Göttingen	Fast then Slow: The Rise and Fall of the Attraction Effect
			11:35 - 12:00	Amnon	Maltz*	University of Haifa	Turning-on Dimensional Prominence in Decision Making: Experiments and a Model
	Competition in the Field	C-1.03	10:45 - 11:10	Bouke	Klein Teeselink	VU Amsterdam	Incentives, Performance and Choking in Darts
			11:10 - 11:35	Dennie	van Dolder	Vrije Universiteit Amsterdam	Gender and Competitiveness in a High Stakes TV Game Show
			11:35 - 12:00	Thomas	Buser*	University of Amsterdam	Can competitiveness predict education and labor market outcomes? Evidence from incentivized choices and validated survey measures
	Image Concerns and Moral Behavior (Short Talks)	Aula	10:45 - 11:10	Si	Chen	University of Bonn	Sampling for Self-Deception in Self-Other Trade-Offs
				Tilman	Fries	WZB Berlin Berlin Social Science Center	Because I (don't) deserve it: merit as a justification for lying
			11:10 - 11:35	Huaping	Yuan	University of Amsterdam	Public Speaking Aversion
Vasilisa				Petrishcheva	Düsseldorf Institute for Competition Economics	Loss Aversion in Social Image Concerns	
11:35 - 11:47	Diogo	Geraldes*	Utrecht School of Economics	Lying on two dimensions and moral spillovers			

Lunch Break (Foyer)

**Parallel Sessions 2**

Time	Topic	Session	Time	Name	Institution	Title	
13:30 - 14:45	Competition and Prosocial Behavior	H0.04	13:30 - 13:55	Manwei	Liu	Tilburg University	Majority rule or dictatorship? An experimental study on collective-choice rules and endogenous institutions
			13:55 - 14:20	Cecilia	Chen	University of Exeter	When do men shy away from competition? An experiment on unethical conduct and competitive (dis)advantage
			14:20 - 14:45	Giang	Tran*	Maastricht University	A Distance-based Measure of Competitiveness for Normal-form Games
	Behavioral Game Theory	H0.06	13:30 - 13:55	Riccardo	Ghidoni	Tilburg University	Empirical evidence on repeated sequential games
			13:55 - 14:20	Philipp	Külpmann	University of Vienna	Testing Ex-Ante Theories of Play in a Class of Hawk-Dove Games
			14:20 - 14:45	Luyao	Zhang*	Vienna University of Economics and Business	Partition Obvious Preference and Mistrust in Mechanism Design: Theory and Experiment
	Beliefs	A1.22	13:30 - 13:55	Joshua B.	Miller	University of Melbourne (currently University of Alicante)	Tra i Leoni: Revealing the Preferences Behind a Superstition
			13:55 - 14:20	Joel	van der Weele	Universiteit van Amsterdam	Anticipatory Dread and Wishful Thinking
			14:20 - 14:45	Katrin	Gödker*	Maastricht University	Investor Memory
	Risk Preferences	A1.23	13:30 - 13:55	Julia	Rose	University of Innsbruck	The Impact of Stress on Risky Choice: Preference Shifts or Noise?
			13:55 - 14:20	Mats	Köster	Düsseldorf Institute for Competition Economics (DICE)	Saliency and Skewness Preferences
			14:20 - 14:45	Alexander	Koch*	University of Aarhus	Risk Preferences over Effort and Money
	Fairness and Social Preferences (Short Talks)	Aula	13:30 - 13:55	Yadi	Yang	Tilburg University	Can strategic delegation solve the hold-up problem? An experimental study
				Julian	Detemple	Goethe University, Frankfurt	Social Comparisons, Self-Control and Facebook Depression
			13:55 - 14:20	Yilong	Xu	Heidelberg University	Inequality, Fairness and Social Capital
				Jan	Hausfeld	University of Konstanz, University of Bern	Eyes on the prize: An (interactive) eye-tracking study of motives in economic interactions
	14:20 - 14:32	Wladislaw	Mill*	University of Mannheim	Spite vs. Risk: Explaining overbidding		

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**M-BEES (Monday, June 3, 2019)**

**Coffee Break (Foyer)**

**Parallel Sessions 3**

Time	Topic	Room	Time	Presenter	Institution	Title
15:15 - 16:30	Reciprocity	H0.04	15:15 - 15:40	Matthias Fahn	Johannes Kepler University Linz	Reciprocity in Dynamic Employment Relationships
			15:40 - 16:05	Stephan Müller	University of Göttingen	The Coevolution of Morals under Indirect Reciprocity
			16:05 - 16:30	Peter Katuscak*	RWTH Aachen University	What Drives Conditional Cooperation in Public Goods Games?
	Charitable Giving	H0.06	15:15 - 15:40	Hyeon Park	Manhattan College	A Lifecycle Model of Charitable Giving: A Quantitative Analysis of Social Preferences
			15:40 - 16:05	Karlijn Morsink	Utrecht University	The Introduction of Formal Insurance and Its Effect on Redistribution: A Field Experiment
			16:05 - 16:30	Ronald Peeters*	University of Otago	In search of competitive givers
	Behavioral Interventions	A1.22	15:15 - 15:40	Max van Lent	Leiden University	A Social Norm Nudge to Save More: A Field Experiment at a Retail Bank
			15:40 - 16:05	Victor Klockmann	Goethe University Frankfurt	A Model of Persistent Effects from Behavioral Interventions
			16:05 - 16:30	Boukje Compen*	University of Antwerp	The Impact of an Online Teacher Professional Development Module on Student Achievement. Evidence from a Randomized Controlled Trial
	Auctions	A1.23	15:15 - 15:40	Leonard Treuren	University of Amsterdam	Cartel stability in experimental auctions
			15:40 - 16:05	Andreas Ziegler	University of Amsterdam, CREED	Information revelation and behavioral biases in common value auctions
			16:05 - 16:30	Paul Pezaris-Christou*	University of Adelaide	A non-game-theoretic approach to bidding in first-price and all-pay auctions
	Bargaining	C-1.03	15:15 - 15:40	Michael Kurschilgen	Technical University Munich	Concession and Compensation: Does Status Enable Coordination of Conflicting Interests?
			15:40 - 16:05	Holger Rau	University of Göttingen	Gender Differences in Bargaining: Evidence from a TV Show
			16:05 - 16:30	Andrzej Baranski*	NYU Abu Dhabi	Communication in Multilateral Bargaining with Joint Production
	Behavioral Macro and Finance	Aula	15:15 - 15:40	Johan de Jong	University of Amsterdam	Can selection effects prevent bank runs?
			15:40 - 16:05	Pascal Kieren	University of Mannheim	Why so Negative? How Differential Learning Algorithms Can Affect Risk-Taking Across Macroeconomic Cycles
			16:05 - 16:30	Marco Mantovani*	University of Milan Bicocca	Risk Aversion and Information Aggregation in Asset Markets

**Coffee Break (Foyer)**

**Keynote Lecture (Aula) - Elisabet Rutström (Georgia State University, Örebro University and Stockholm School of Economics)**  
**"Multi-Variate Utility, Asset Integration and Risk Attitudes"**

**Social Dinner (Restaurant Petit Bonheur)**

(\*) The last presenter of a session is also the chair of the respective session.



This event is supported by SWOL and Maastricht University (Department of Economics, SBE, and GBSE).

**Organizers**  
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**M-BEPS (Tuesday, June 4, 2019)**

09:00 - 09:15	<b>Opening Address (Aula)</b>					
09:15 - 10:15	<b>Keynote Lecture (Aula) - Xavier Troussard (Head of the EU Policy Lab, European Commission)</b> <b>"EU Policy informed by behavioural insights, challenges and opportunities"</b>					
10:15 - 10:45	<b>Coffee Break (Foyer)</b>					
10:45 - 12:00	<b>Parallel Sessions 1</b>					
(Im)moral Behavior	H0.04	10:45 - 11:10	Katharina	<b>Brütt</b>	University of Amsterdam	Diffusion of responsibility through endogenous group entry: An experimental study.
		11:10 - 11:35	Daniel	<b>Parra</b>	WZB Berlin Social Science Center	The limits of transparency as a means of reducing corruption
Behavioral Biases	H0.06	11:35 - 12:00	Ben	<b>Vollaard*</b>	Tilburg University	Curbing a strong urge to do the wrong thing. A field experiment at the Royal Palace
		10:45 - 11:10	Junze	<b>Sun</b>	University of Amsterdam	Media Bias and Elections -- An Experimental Study
		11:10 - 11:35	Eli	<b>Mograbi</b>	Tel-Aviv University	Decision-makers are more Impulsive on Smartphones than on Computers
Markets	A1.22	11:35 - 12:00	Thomas	<b>Post*</b>	Maastricht University	What Age Do You Feel? - Subjective Age and Economic Behaviors
		10:45 - 11:10	Ben	<b>Grodeck</b>	Monash University	Insurance Advice as a Signalling Device in Markets: Evidence from a Lab Experiment
		11:10 - 11:35	Christoph	<b>Huber</b>	University of Innsbruck	Imprecision preferences in experimental asset markets
Taxes and Redistribution	A1.23	11:35 - 12:00	Myrna	<b>Hennequin*</b>	University of Amsterdam	Experiences and expectations in asset markets: an experimental study
		10:45 - 11:10	Ernst-Jan	<b>de Bruijn</b>	Wageningen University	Perceived Regulatory Pressure among Social Benefit Recipients: Scale Development, Validation, and an Application in a Field Experiment
		11:10 - 11:35	Nickolas	<b>Gagnon</b>	Maastricht University	On Your Own Side of the Fence
Behavioral Labor Economics (Short Talks)	Aula	11:35 - 12:00	Michael	<b>Kramm*</b>	Technical University Dortmund	Correct Me if You Can - Optimal Non-Linear Taxation of Externalities
		10:45 - 11:10	Anastasia	<b>Danilov</b>	Humboldt-University of Berlin	Affirmative Action Policies and Behavior in Promotional Tournaments: An Experiment
			Victor	<b>Gonzalez-Jimenez</b>	University of Vienna	The Dark Side of Monetary Bonuses: Theory and Experimental Evidence
		11:10 - 11:35	Lukas	<b>Kiessling</b>	University of Bonn	The determinants of peer selection
			Tom	<b>Stolp</b>	Maastricht University	Self-selection into linear piece rate contracts in risky environments
	Peter	<b>Werner*</b>	Maastricht University	Wage negotiations and strategic responses to transparency		
12:00 - 13:30	<b>Lunch Break (Foyer)</b>					
13:30 - 14:30	<b>Invited Sessions Practice</b>					
Practitioner Session	Aula	13:30 - 14:00	Mark	<b>van der Steeg</b>	Dutch Ministry of Education, Culture and Science	Nudge Experiments in the Area of Student Finance
		14:00 - 14:30	Peter	<b>Dijkstra</b>	The Netherlands Authority for Consumers and Markets ( ACM )	Raising the Negative Public Attitude towards Cartels in Comparison to Other Economic Infringements: An Experimental Study
14:30 - 15:00	<b>Coffee Break (Foyer)</b>					
15:00 - 16:15	<b>Parallel Sessions 2</b>					
Risk	H0.04	15:00 - 15:25	Sebastian	<b>Schneider</b>	Max-Planck-Institute for Research on Collective Goods, Bonn	(Higher Order) Risk Preferences and Patience among Adolescents: The Relation with Cognitive Abilities and Predictive Power for Real-World Behavior
		15:25 - 15:50	Ingrid	<b>Rohde</b>	University of Bonn	Social risk attitudes and responsibility in the health and monetary domain
		15:50 - 16:15	Glenn	<b>Harrison*</b>	Georgia State University and CEAR	Evaluating the Welfare of Index Insurance
Preferences and Field Behavior	H0.06	15:00 - 15:25	Shu	<b>Chen</b>	University of Bonn	Do Collectivistic and Individualistic Institutions Make People Different? Field Experimental Evidence from the Last People's Commune in China
		15:25 - 15:50	Laura	<b>Breitkopf</b>	Heinrich Heine University Düsseldorf (DICE)	Child Preferences and Outcomes: Evidence from Rural Bangladesh
		15:50 - 16:15	Hanna	<b>Fuhrmann*</b>	German Development Institute and University of East Anglia	The Role of Preferences for Pro-Environmental Behaviour Amongst Urban Middle Class Households in Peru
Behavioral Interventions	A1.22	15:00 - 15:25	Maria	<b>Cotofan</b>	Erasmus University Rotterdam	Repeated Praise: Evidence From A Field Experiment
		15:25 - 15:50	Antonio J	<b>Morales</b>	Universidad de Málaga	Nudges that successfully increase (or not) voluntary participation in the quality assurance system of a public body. A field experiment
		15:50 - 16:15	Peiran	<b>Jiao*</b>	Maastricht University	Why don't we sleep enough?
Norms and Prosocial Behavior	Aula	15:00 - 15:25	Rene	<b>Bekkers</b>	Vrije Universiteit Amsterdam	The Joy of Giving: Evidence from a Matching Experiment with Millionaires and the General Population
		15:25 - 15:50	Mehmet	<b>Gurdal</b>	Bogazici University	Norm Compliance, Enforcement, and the Survival of Redistributive Institutions
		15:50 - 16:15	Alexander	<b>Vostroknutov*</b>	Maastricht University	A Theory of Norms
16:15 - 16:45	<b>Coffee Break (Foyer)</b>					
16:45 - 17:45	<b>Keynote Lecture (Aula) - Tim Cason (Purdue University)</b> <b>"Regulatory Compliance in Social Dilemmas: Insights from Experiments"</b>					
17:45 - 18:00	<b>Closing Address (Aula)</b>					
18:00 - 20:00	<b>Reception (Kruithuis)</b>					